

How to Optimize the Consumption of Points / Bundles with the VCPP program

Training Schedule offered in mode: Biannual

Estimated training time: 3 hours

Suggested participants: Sales

Contents

- VCPP Licensing Diagram (Program and Product Guide).
- "Usage Meter" what is it and what is it for?
- Existing products of the VCPP program (basic description of each and how they are measured).
- Explanation of the product groups ("bundles").
- Explanation of points vs. costs.
- Explanation about the Measurement per GB of RAM.
- Practical cases, calculator.
- Questions and answers.
- Links based on knowledge ("Knowledge base") and videos.